



1. Purpose of This Policy

The purpose of this policy is to establish the framework by which **Charlton Grace Estate Agents – Lettings** (“the Company”) prevents and detects money laundering and terrorist financing in accordance with:

- The **Money Laundering, Terrorist Financing and Transfer of Funds (Information on the Payer) Regulations 2017** (as amended in 2019 and 2022);
- The **Proceeds of Crime Act 2002** (POCA); and
- The **Terrorism Act 2000**.

Although the Company primarily handles **lettings**, it recognises that money laundering and terrorist financing risks can arise in all property transactions, including high-value rentals and client money handling.

2. Policy Statement

Charlton Grace Estate Agents Lettings is committed to:

- Preventing the use of its services for money laundering or terrorist financing;
- Ensuring full compliance with all AML laws and HMRC guidance for estate agents;
- Applying a **risk-based approach** to customer due diligence (CDD); and
- Ensuring that any **outsourced third-party checks** meet or exceed regulatory standards.

Failure to comply with AML requirements may result in severe civil, criminal, and reputational consequences.

3. Scope

This policy applies to:

- All **employees, directors, consultants, and contractors** of the Company;
 - All **clients**, including **landlords, tenants, guarantors, and agents** acting on behalf of others;
 - All **tenancy agreements and associated financial transactions**, particularly those with rent of **€10,000 per month or more** (which fall under the UK AML regulations).
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4. Appointed Money Laundering Reporting Officer (MLRO)

The Company has appointed a **Money Laundering Reporting Officer (MLRO)** responsible for overseeing AML compliance.

MLRO: Lee Grace

Position: Owner

Email: lee@charltongrace.co.uk

Telephone: 01252 844744

The MLRO's duties include:

- Receiving and investigating internal Suspicious Activity Reports (SARs);
 - Submitting reports to the **National Crime Agency (NCA)** where appropriate;
 - Maintaining AML records;
 - Overseeing staff training and compliance; and
 - Ensuring outsourced providers follow AML standards.
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5. Outsourcing for Referencing and Sanction Checks

Charlton Grace Estate Agents – Lettings uses **external providers** to conduct **tenant referencing, identification, and sanctions checks** as part of its CDD process.

- The outsourcing arrangement does **not remove the Company's legal responsibility** for AML compliance.
- The MLRO ensures that the third-party provider:
 - Uses reliable and independent data sources for ID verification and sanctions screening;
 - Meets the standards set out in UK AML regulations; and
 - Provides documentation and verification reports for audit and record keeping.
- The Company retains overall accountability and ensures all information obtained from the provider is **reviewed, validated, and securely stored**.

Outsourced provider(s):

6. Risk-Based Approach

The Company applies a **risk-based approach (RBA)** to AML compliance. Each client and transaction is assessed for its risk of money laundering or terrorist financing based on:

- **Customer risk** – e.g. non-UK residents, politically exposed persons (PEPs);
- **Transaction risk** – e.g. unusually high rental payments, payments via third parties, or large deposits;

- **Geographic risk** – e.g. clients from high-risk countries or jurisdictions;
- **Delivery channel risk** – e.g. non-face-to-face transactions.

Enhanced measures are applied to higher-risk clients or transactions.

7. Customer Due Diligence (CDD)

Charlton Grace must perform CDD before establishing a business relationship or carrying out a transaction.

CDD includes:

- Verifying the identity of all landlords and tenants (including beneficial owners of companies or trusts);
- Understanding the nature of the business relationship;
- Assessing and recording the **source of funds** and **source of wealth** (especially for high-value rentals); and
- Retaining all supporting documents.

Outsourced CDD:

Third-party providers carry out ID verification and sanctions screening; however, **Charlton Grace** reviews and approves all checks before proceeding with a transaction.

Enhanced Due Diligence (EDD)

EDD is required where:

- The client or transaction presents a higher risk;
 - The customer is a **Politically Exposed Person (PEP)** or a family/close associate;
 - The funds originate from outside the UK or from high-risk jurisdictions; or
 - There is any inconsistency in identification or financial information.
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8. Ongoing Monitoring

The Company will:

- Monitor client relationships and rental transactions for unusual or inconsistent patterns;
 - Keep client information up to date; and
 - Conduct periodic reviews to ensure that risk assessments remain valid.
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9. Record Keeping

All AML-related documents must be kept for **five years** from the end of the business relationship or transaction.

Records include:

- ID verification reports from outsourced providers;
- Copies of tenancy agreements and payment records;
- Risk assessments and notes of any enhanced due diligence; and
- Internal and external Suspicious Activity Reports.

All records will be **stored securely** and accessible only to authorised personnel and the MLRO.

10. Reporting Suspicious Activity

Any staff member who **knows or suspects** money laundering or terrorist financing must:

1. **Report immediately to the MLRO** using an Internal Suspicious Activity Report (SAR) form.
2. **Not alert the customer** (“tipping off”) or discuss the suspicion with anyone outside the AML process.

The MLRO will determine whether a report should be submitted to the **NCA**.

All SARs and related records will be retained securely and confidentially.

11. Staff Training

All relevant staff will receive AML training at induction and regular refresher sessions thereafter.

Training will cover:

- How to recognise suspicious activity;
- Customer due diligence and record keeping;
- Reporting obligations and procedures; and
- Use of outsourced verification systems.

Training records will be kept by the MLRO.

12. Internal Controls and Review

The Company maintains:

- Written AML procedures and checklists;
- Oversight of all outsourcing arrangements;
- Regular internal reviews of AML compliance; and

- Periodic policy updates in line with legal changes.
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13. Disciplinary Action

Failure by any staff member to comply with this policy or AML obligations may result in:

- Disciplinary action up to and including dismissal;
 - Reporting to HMRC or law enforcement; and/or
 - Personal criminal liability.
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14. Policy Review

This policy will be reviewed **annually**, or sooner if there are:

- Changes in legislation;
- Regulatory guidance updates; or
- Significant business changes (e.g., new outsourcing arrangements).

Last Reviewed: 01 October 2025

Next Review Due: 01 October 2026

Approved by:

Name:  _____

Position: Business Owner

Date: 01/10/2025